

Building better business banking relationships in Western Australia

As managing partner of Lavan Legal, I am very pleased to announce the establishment of Quadrant Advisory Pty Ltd, an independent business banking advisory firm which will bring a banker's perspective to clients' relationships with their financiers.



DEAN HELY
Quadrant Advisory Director



PAUL O'FARRELL
Quadrant Advisory Managing Director



TONY CHONG
Quadrant Advisory Director

Quadrant Advisory is established by partners of Lavan Legal together with former banker, Paul O'Farrell. Quadrant Advisory will provide commercial advice not legal advice. It will work with business owners and their banks to improve balance sheet performance by identifying sources of finance and assisting in building banking relationships tailored to meet your banking needs.

As an autonomous and independent entity, Quadrant Advisory is managed by its own board of directors and its business will be conducted completely separately from Lavan Legal. In addition, Quadrant Advisory is subject to strict information barrier requirements. This means that Quadrant Advisory will not have access to any Lavan Legal systems and every action will be taken to ensure that all confidential information is protected.

Quadrant Advisory's managing director Paul O'Farrell is an experienced former banker with over 25 years' experience in credit and risk roles with major Australian banks and professional services organisations. It is Paul's insight into the operational and decision making processes of banks that positions Quadrant Advisory to deliver outstanding financing outcomes and solutions for clients.

[Click here to view Paul's professional profile.](#)

Quadrant Advisory can assist you with:

- the restructure of your banking and finance facilities, reviewing your current financial arrangements and accessing funding for acquisitions, working capital or development.
- dealing with your financier if your business is not meeting financial targets and other covenants.
- communicating your business succession plan to your bank.
- improving your risk management and governance structures and processes.

Quadrant Advisory is not a finance broker and does not accept upfront fees or trailing commissions from financiers or banks. Quadrant Advisory's fees are negotiated, success structured, fully disclosed and agreed upfront with you.

Quadrant Advisory will provide clients with the very best financing advice and solutions.

If you have any queries please do not hesitate to contact Paul O'Farrell, Tony Chong or me. For more information on Quadrant Advisory, please visit the website.

Regards
Dean Hely

Lavan Legal